



Facing the Promotional Interview

John Mittendorf

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In this all-encompassing new guide, veteran fire chief and best selling author John Mittendorf explains the subtle requirements of the promotional interview process. This book is designed to help fire fighters avoid the common pitfalls of poor interviews by teaching them:

- How to develop a balanced study program
- Why the first 60 seconds of an interview are critical, and what you can do to make a good impression
- How to relate your qualifications to the position sought
- What to expect in the opening, body, and closing questions of an interview
- Typical opening questions
- How to define and prepare an opening response for the positions of engineer, sergeant, lieutenant, captain, and battalion chief

Includes audio CD featuring the author detailing proper and improper interview techniques.

Key features & benefits:

- Includes more than 100 sample questions
- Summary checklists in each chapter emphasize key points
- Sample dialogue shows appropriate responses
- Sample resumes and cover letters illustrate various options
- Includes a chapter on entry level firefighter considerations

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